



DCS 519

Turning Relationships into Partnerships

Revision date 4/01/2025

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Learning Objectives



- **Know** the definition of relationships vs. partnerships
- **Identify** the benefits of partnerships
- **Understand** the cornerstone of partnership-building
- **Practice** problem-solving as partners

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Relationships



A relationship is the way two or more people are connected or the way they behave toward each other.

Linkage Bond Connection

What might be some examples in Scouting?

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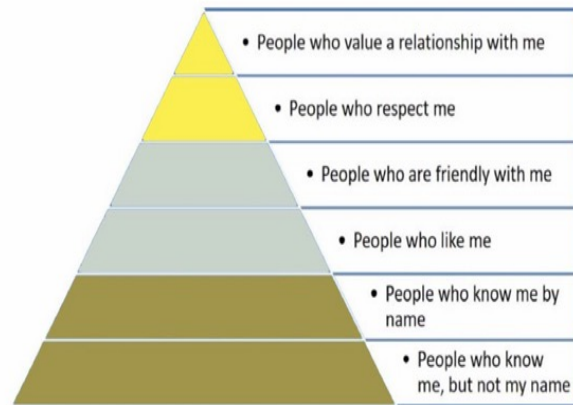
Top 10 Relationship Characteristics



Appreciate people's worth	Reliable
Empathetic	Trustworthy
Communicate openly	People person
Listen	Understanding
Positive	Willingness to find common ground

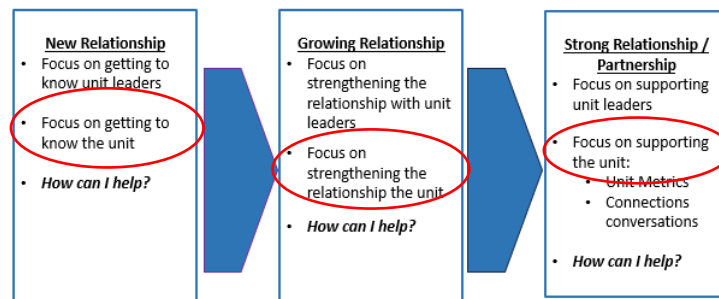
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The Relationship Pyramid



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Relationship Drives Partnership



No Relationship = No Partnership

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Partnerships



A partnership refers to a dynamic where people:

- actively work together
- share decision-making power
- support each other's goals
- consider each other's needs equally

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Partnerships



Partnerships are powerful relationships.

A partnership refers to a dynamic where people:

Act as a team rather than one person making all the decisions.

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Compare & Contrast



	Relationship	Partnership
Goal	General Connection	Specific Shared Objective
Commitment	Variable	Strong, Defined
Roles	Often Informal	Clearly Defined
Accountability	Often Implicit	Explicit, Shared

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Benefits of Partnerships



- **Improved Outcomes**
 - Engaging Activities
 - Effective Fundraising
 - Scout Support
 - Smoother Operations
- **Shared Responsibility**
 - Distribute Workload
 - Reduce Burnout
 - Shared Ownership and Accountability
- **Creativity & Innovation**
 - Diverse Perspectives
 - Teamwork



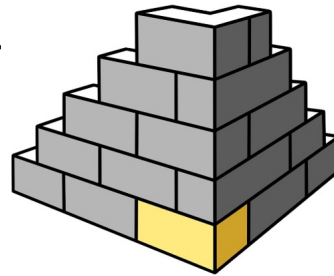
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Building Trust & Communication



The Cornerstones:

- Building Trust
- Effective Communication
- Communication Strategies for Partner



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Problem-Solving Cycle



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Partnership Problem-Solving Class Activity



Hike the Grand Canyon with my Troop



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Action Plan



- Clarify
- Idea
- Develop
- Implement

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Summary



- Relationships are the first step
- The cornerstone of partnerships is trust and communication
- Foundation of group problem-solving
- Partnerships are a continuum

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Conclusion



Just having a good relationship is not sufficient.

Commissioners first need to:

- Understand the perspective of the unit leaders
- Help leaders understand the full potential of Scouting America
- Create alignment in how best to enable serving youth

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**Unit Service is dependent on both good
relationships and strong partnerships**

**Be the heart....
Build relationships....
(Create partnerships....)
Change lives....**

National Service Team Chair May 2024

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College of Commissioner
Science



**Questions?
Comments!**



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