



BCS 125 Commissioner Culture

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Course Objectives

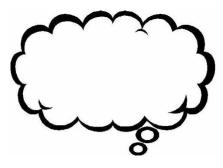


At the end of this training, a commissioner will be able to:

- Describe Commissioner Culture
- Recognize how a culture can connect groups of people toward a common goal
- **Explain** the importance of Commissioner Connections
- **Discuss** the role of roundtables in Commissioner Culture

Culture Definition





Thoughts?

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Culture Definition



- Culture is a way of life for a particular group of people – the behaviors, beliefs, values, and symbols that they accept, and that are passed along by communication and imitation.
- Identified not necessarily in writing, but in the actions and behaviors of people.

Workplace Culture



Culture Statements:

- Build the best product.
- Cause no unnecessary harm.
- Use business to protect nature.

Impact:

- Look for adventurousness in resumes
- \$1 billion in sales
- Every employee "loves to spend time outdoors"



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Workplace Culture



Culture Statements:

- Taking care of our people.
- · Respect for all people.
- Doing the right thing.

Impact:

- America's Best Employer for Diversity, Forbes
- 90% of store leaders started as associates



Commissioner Objectives!



- Membership retention
- Membership growth

Objectives, Yes
But what's our culture?

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Commissioner Culture



Be the Heart
Build Relationships
Change Lives

These seven words can help transform unit service in

Scouting America

What is Commissioner Culture?



The mission of Scouting America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

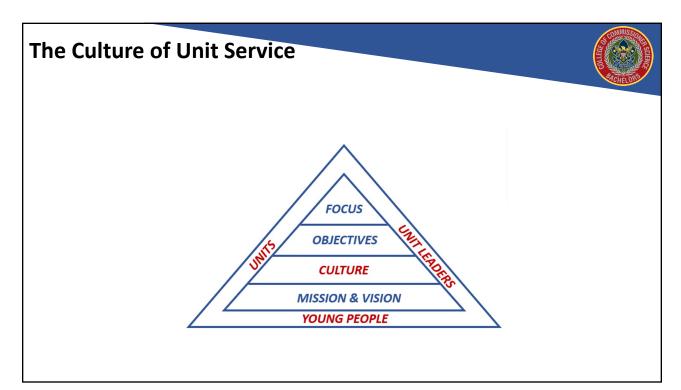
That covers beliefs, values, and principles... What about the ways to do this?

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The Culture of Unit Service Defined







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Unit Connections and Commissioner Culture



District and council commissioners struggle with low rates of unit contact reporting

Why?

Unit Connections and Commissioner Culture



Unit Commissioners serve their units by:

- Making connections
- Capturing strengths and needs in *Commissioner Tools*
- Unit Metrics

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Unit Connections and Commissioner Culture



- Focus on how reported connections actually help units
- Emphasize what district and council commissioners learn from unit commissioners' comments
- Ensure administrative commissioners are recognizing and encouraging the good work of our unit commissioners

The Role of Roundtable in Commissioner Culture



- Be the Heart:
 - Listen actively and empathetically to unit leaders' concerns
- Build Relationships:
 - Consistent, quality program provides valuable information; relevant training; and networking opportunities

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The Role of Roundtable in Commissioner Culture



- Change Lives:
 - Heartfelt relationships between commissioners and unit leaders spread to the youth
 - Inspires and empowers unit leaders
 - Scouters will have the "will to do" and the "skill to do"
 - The values of the Oath and Law

The Impact



- Companies that actively manage their culture boast 40% higher employee retention Deloitte
- Organizations with strong cultures boast 72% higher employee engagement rates than those with weak cultures – Denison Consulting
- Highly engaged teams outperform their peers by 10% in customer ratings, 21% in productivity, and 22% in profitability -Gallup

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Fitting It All Together





Small Group Discussion





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Be the Heart. Build Relationships. Change Lives.

- What do these phrases mean to you?
- How will you incorporate them into your service to units?
- Make a personal commitment
- Evaluate how you are doing
- Grow and develop as a commissioner.



