

# **GREATER TAMPA BAY AREA COUNCIL INC.,**

## **BOY SCOUTS OF AMERICA**

13228 N. Central Avenue  
Tampa, FL 33612-3462  
[tampabayscouting.org](http://tampabayscouting.org)



PHONE (813) 872-2691  
FAX (813) 875-5890  
TOLL-FREE (888) 533-2775

### **EXECUTIVE COMMITTEE MEETING MINUTES**

**DATE:** Thursday, August 20, 2020

**LOCATION:** Zoom Virtual Meeting

**TIME:** 4 p.m.

**PRESIDING:** Mark Rose  
Council President

**ATTENDANCE:** (Quorum was established)  
One third of the Executive Board shall constitute a quorum

#### **Executive Committee Members:**

Peter Collins, Ed Dadez, Bill Daggett, Nick Digirolamo, Bill Guglielmi, Tom Hochhausler, Randall MacDonald, Campbell McLean, George Mitchell, Benson Porter, George Romagnoli, Mark Rose, Scott Sullivan.

#### **Staff:**

Jason Borton, Ward Bramlett, Dwayne Jones, Kelsi Meliah, Jim Rees, Angelique Saffore, Katie Sheffield, Jeremy Twachtman.

#### **Consent Agenda Items:**

1. Membership Report (July 2020)
2. Council JTE Dashboard
3. Specific Assistance (July 2020)
4. Minutes of Executive Board meeting June 18, 2020

#### **Action Items:**

- Motion to approve Consent Agenda items
- Motion to approve Treasurer's Report
- Motion to utilize Fund 2 for legal expenses

Mark Rose thanked everyone for attending the Zoom virtual meeting (due to COVID-19). Meeting called to order at 4:01 p.m.

Mark Rose reviewed the Consent Agenda items and asked for motion to approve. Motion made by Peter Collins; seconded by Bill Daggett and passed unanimously.

**Dwayne Jones, Director of Field Services –**

Unit Testimonial Video – from Becky, single parent to her son AJ and daughter in a Troop. The impact that Scouting has on the entire family, from providing positive role models in their lives, helping and guiding them every day, from school issues to daily challenges they face; Becky can always count on her Scouting friends and leaders for help and guidance.

**Staff Highlights:**

- **Jason Borton** – Since March and the onset of our council's pandemic response and mitigation efforts, Jason has been at the center of supporting and leading our review of guidelines and recommendations. He played and continues to play a large role in drafting the white papers and protocols to keep our Scouts and Scouters safe. When our council moved to form a CoVid-19 Committee Jason seamlessly began helping and supporting their efforts with information on events, venues, and details that were necessary for the committee to make their recommendations. Recommendations that we value and adhere to as we get back to what Scouting is all about, learning by doing, activity and adventure. Jason thank you for your steady-handed leadership.
- **Brandon Kathman** – Brandon has made it his mission to ensure that Scouting is reflected in good light in our communities. Since March, Brandon has gotten articles in at least a dozen newspapers or editorials that provide a positive outlook on what Scouting does in a community and in the lives of young people. To name a few he has had articles in the Osprey Observer, the Hernando Sun, Citrus Chronicle, Highland News Sun, and Sumter Times. His efforts were not confined to Withlacoochee District where he serves but he has managed to get articles in Timucua, Lake Region and other districts to help the cause of positive P.R. His district was also ground zero for the decision of discontinuing the raid. Brandon immediately leveraged relationships and followed the council instructions as to mitigate any media fallout from that decision and all in all his efforts along with others helped us move forward with Scouting without any significant waves made on that decision. Brandon, thank you for finding a way to put your journalistic background to good use in helping us be visible in a meaningful way.
- **Kelsi Meliah** – Kelsi is one part of the Fort Brooke Executive team that was determined to get our council safely back in the business of conducting successful in person events. Kelsi provide leadership or support to 5 events in a span of 14 days. But for the sake of brevity, I will stick to the events she led the charge of. Her efforts began with a very well-produced Council Banquet/Silver Beaver Recognition where we recognized our key leaders and districts for the impact they make in Scouting. She also worked with George Mitchell and others to successfully hold the South Tampa Social on Aug. 6th at the Mitchell residence. That event achieved 127% of goal. I would be remised if I didn't mention that she messaged me and offered her help to the Eagle Banquet a couple of days after the STS, knowing that we could use her help and she would be there to support one of the Eagle families, so she pitched in there as well. Congratulations Kelsi on your work, organization skills and overall leadership.
- **Katie Sheffield** – Katie is being highlighted today because of her willingness to help our special events run smoothly and effectively. Her above and beyond call to action when she recognizes a fellow team member could use a hand. She worked with Kelsi to make the Council Banquet / Silver Beaver Recognition a huge success as mentioned earlier. The details of redecorating the conference room, to making sure we were Covid compliant to helping to get the staff excited about being the wait staff that evening. All positive things that led to the event being complimented afterwards. The very next weekend her helpfulness was on display again as we hosted the largest indoor event since the pandemic began. Katie took lead on developing the script, recruiting Master of Ceremonies Nick Digirolamo and a host of other things such as arranging the purchase of the Eagle swag bags, the gifts for program participants, event day set up, etc. Given that the event was on the cusp of our recruitment efforts, her help truly allowed me to be involved in the Eagle Banquet but complete

other important tasks as well. Thank you, Katie for your unmatched willingness to pitch in and do what you can to ensure our team success.

- **Jeremy Twachtman** – Jeremy is very much like Katie, willing to go the extra mile to ensure our team success. Over the last few months, he has provided leadership to Kelsi and the volunteers of the Fort Brooke District while moonlighting as the TV producer of the video that we showed as a part of the recent Virtual All Staff Meeting, that received rave reviews and requests for the video and highlighted techniques shown there. I called Jeremy and others on a Friday and told them National wanted this from us and by the end of that day, our team had a fully developed script from Jeremy and a commitment that we could shoot the video the following Monday afternoon. Our Fort Brooke District Director is also responsible for giving leadership to the recent Soaring Eagle Breakfast event that honored Bill and Trish Guglielmi which was well done, and set the example that we are able to raise money during this time, with the right people, the right supporters and a can do attitude which Jeremy brings with him to every situation I've worked with him thus far. Jeremy, thank you for being an instrumental part of our team.

### **Scott Sullivan – Treasurer's Report**

- Introduction & Overview
  - Greater Tampa Bay Area Council is experiencing unprecedeted adverse financial impact due to COVID-19.
- Financial Snapshot & Trends
  - Revenues have decreased due to cancellation and postponement of events, activities, and camp. Expenses have also decreased and smoothed out over the last few months.
  - This trend is expected in the current economic climate.
- Financial Ratios
  - Liquidity ratio has decreased while debt ratio has slightly increased in July due to PPP Loan.

(area intentionally left blank)

## Statement of Financial Position (Balance Sheet) : Operating Fund

OPERATING FUND				
ASSETS		2020	2019	Change (%)
Current assets:	Cash	\$436,571	(\$9,691)	4605%
	Accounts and notes receivable	\$177,579	\$190,614	-7%
	Contributions receivable	\$260,736	\$527,889	-51%
	Deferred activity expense	\$49,439	\$26,997	83%
	Deferred camp expense	\$104	\$0	
	Deferred special event expense	\$3,729	\$24,750	-85%
	Interfund loans	\$31,130	\$0	
	Inventory	\$15,227	\$24,371	-38%
Noncurrent assets:	Prepaid expenses	\$258,664	\$45,420	469%
	Contributions receivable	\$500,628	\$344,888	45%
	Other noncurrent assets	\$0	\$26,111	-100%
<b>TOTAL ASSETS</b>		<b>\$1,733,808</b>	<b>\$1,201,349</b>	<b>44%</b>
LIABILITIES				
Current liabilities:	Accounts payable	\$240,532	\$33,724	613%
	Accrued expenses	\$0	\$24,018	-100%
	Custodial accounts	\$158,943	\$134,610	18%
	Deferred activity revenue	\$128,242	\$7,906	1522%
	Deferred camp revenue	\$3,905	(\$500)	881%
	Deferred special event revenue	\$61,987	\$24,468	153%
	Other current liabilities	\$5,633	\$29,684	-81%
	Taxes and benefits withheld	\$936	\$12,026	-92%
Noncurrent liabilities:	Long-term indebtedness	\$348,176	\$0	
<b>TOTAL LIABILITIES</b>		<b>\$948,354</b>	<b>\$265,937</b>	<b>257%</b>
NET ASSETS				
Net assets:	With donor restrictions	\$569,887	\$657,094	-13%
	Without donor restrictions	\$215,567	\$278,318	-23%
<b>TOTAL NET ASSETS</b>		<b>\$785,454</b>	<b>\$935,412</b>	<b>-16%</b>
<b>TOTAL LIAB &amp; NET ASSETS</b>		<b>\$1,733,808</b>	<b>\$1,201,349</b>	<b>44%</b>

### Net Assets

- Decrease in net assets due to current year deficit.

### Assets

- Increase in cash due to SBA loan proceeds.
- Decrease in contributions receivable due to \$226,000 drop in FOS pledges compared to this time last year.
- Current year FOS pledges are 69% collected, compared to only 66% collected this time last year.
- Increase in deferred activity expenses due to postponement of Jamboree and Philmont.
- Credit of \$35,000 received the first week of August from National for reimbursing Jamboree expenses.

- Increase in prepaid expenses due to policy renewal of \$228,205 for property, auto and cyber crime insurance.
- Decrease in noncurrent contributions receivable due to Cunningham Bequest payment received in 2019.

### Liabilities

- Accounts payable balance increase due to USI Insurance renewal booked in July and paid in August.
- Increase in deferred activities, camp and special events revenue due to postponed/cancelled events.
- Long-term indebtedness is where PPP Loan is held until forgiven, this will be adjusted to other current liabilities in August.

## Statement of Financial Position (Balance Sheet) : Capital Fund

CAPITAL FUND					
ASSETS		2020	2019	Change (%)	
	Cash	\$1,293,018	\$1,195,390	8%	
Current assets:	Accounts and notes receivable	\$1,244	\$42,892	-97%	
	Contributions receivable	\$2,367	\$19,600	-88%	
	Land, buildings and equipment	\$5,875,761	\$6,295,105	-7%	
Noncurrent assets:	Other noncurrent assets	\$644,000	\$414,432	55%	
	Unallocated asset acquisition	\$25,231	\$8,344	202%	
<b>TOTAL ASSETS</b>		<b>\$7,841,620</b>	<b>\$7,975,763</b>	<b>-2%</b>	
LIABILITIES					
	Accounts payable	\$1,375	\$9,935	-86%	
	Accrued expenses	\$0	\$259,159	-100%	
Current liabilities:	Capital lease obligations	\$2,052	\$1,699	21%	
	Deferred camp revenue	\$0	\$249,929	-100%	
	Other deferred revenue	\$603	\$603	0%	
Noncurrent liabilities:	Other noncurrent liabilities	\$0	\$4,155	-100%	
<b>TOTAL LIABILITIES</b>		<b>\$4,030</b>	<b>\$525,480</b>	<b>-99%</b>	
NET ASSETS					
	With donor restrictions	\$43,941	\$20,000	120%	
Net assets:	Without donor restrictions	\$7,793,649	\$7,430,284	5%	
<b>TOTAL NET ASSETS</b>		<b>\$7,837,590</b>	<b>\$7,450,284</b>	<b>5%</b>	
<b>TOTAL LIAB &amp; NET ASSETS</b>		<b>\$7,841,620</b>	<b>\$7,975,763</b>	<b>-2%</b>	

### Assets

- Decrease in Account Receivable due to mitigation sales all current.
- Decrease in contributions receivable due to writing off prior year balances with the audit.
- Increase in other noncurrent assets due to new mitigation started at FASR.

### Liabilities

- Decrease in deferred camp revenue due to Sandhill building damage settlement recorded in the prior year.

### Net Assets

- Increase in net assets with donor restrictions related to 2019 capital contributions.

## Statement of Financial Position (Balance Sheet) : Endowment Fund

### ENDOWMENT FUND

<b>ASSETS</b>		2020	2019	Change (%)
Current assets:	Cash	\$11,288	\$157,066	-93%
	Accounts and notes receivable	\$3,588	\$3,545	1%
	Contributions receivable	\$6,400	\$18,325	-65%
	Interfund loans	(\$31,130)	\$0	
	Short-term investments	\$251,043	\$206,733	21%
Noncurrent assets:	Long-term investments	\$11,011,273	\$10,568,732	4%
<b>TOTAL ASSETS</b>		<b>\$11,252,463</b>	<b>\$10,954,401</b>	<b>3%</b>
<b>LIABILITIES</b>				
<b>TOTAL LIABILITIES</b>		<b>\$0</b>	<b>\$0</b>	
<b>NET ASSETS</b>				
Net assets:	With donor restrictions	\$2,902,185	\$3,058,873	-5%
	Without donor restrictions	\$8,350,277	\$7,895,527	6%
<b>TOTAL NET ASSETS</b>		<b>\$11,252,463</b>	<b>\$10,954,401</b>	<b>3%</b>
<b>TOTAL LIAB &amp; NET ASSETS</b>		<b>\$11,252,463</b>	<b>\$10,954,401</b>	<b>3%</b>

### Assets

- Fund 3 cash transferred to fund 1. Rather than requesting a distribution from the investment accounts for the 2019 investment distribution to operating, the council moved fund 3 cash on hand to fund 1 to relieve most of the interfund loan.
- Endowment fund still owes the operating fund \$31,130 of the 2019 Endowment distribution due to paid legal fees associated with the National bankruptcy.
- Previously this type of cash movement was recorded as a liability/receivable between fund 1 and fund 3. Change was requested in audit to record as an interfund loan, although this is not a true loan.

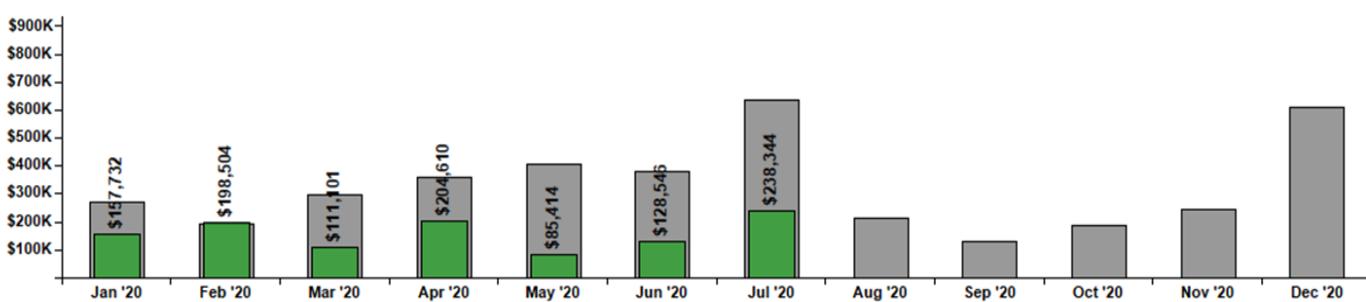
## Financial Trend : Support & Revenue

**TOTAL YTD**  
**\$1,124,251**

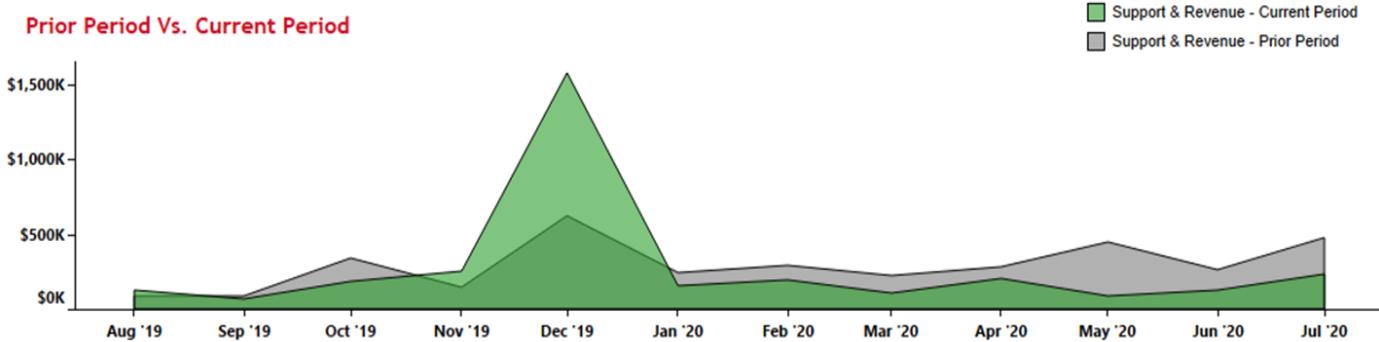
**YTD BUDGET VARIANCE**  
**(\$1,419,863)**

**GROWTH**  
**-50%**

### 2020 BUDGET VS. ACTUALS



### Prior Period Vs. Current Period



### Commentary

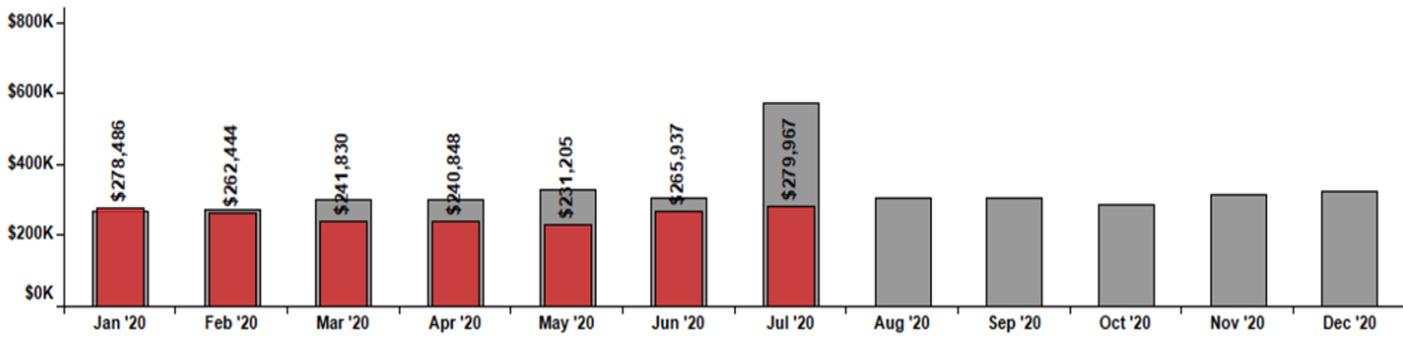
- FOS is trailing this time last year and budget by 60% and 59%, respectively.
- Camp and Activity revenue is trailing this time last year by 82% and 68%, respectively.
- Revenues have decreased due to cancellation and postponement of events, activities, and camp.

## Financial Trend : Expenses

TOTAL YTD	YTD BUDGET VARIANCE	GROWTH
<b>\$1,800,718</b>	<b>(\$550,157)</b>	<b>-17%</b>

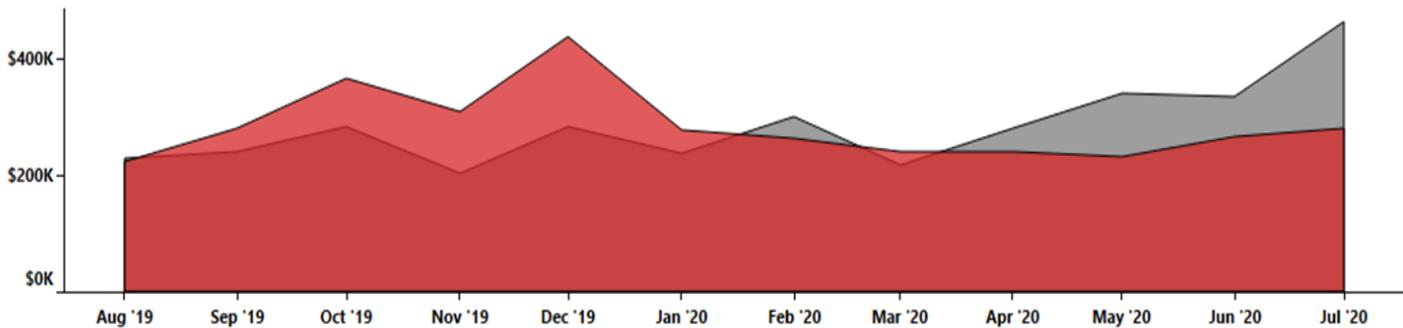
### 2020 BUDGET VS. ACTUALS

■ Expenses - Actual  
 ■ Expenses - Budgeted



### Prior Period Vs. Current Period

■ Expenses - Prior Period  
 ■ Expenses - Current Period



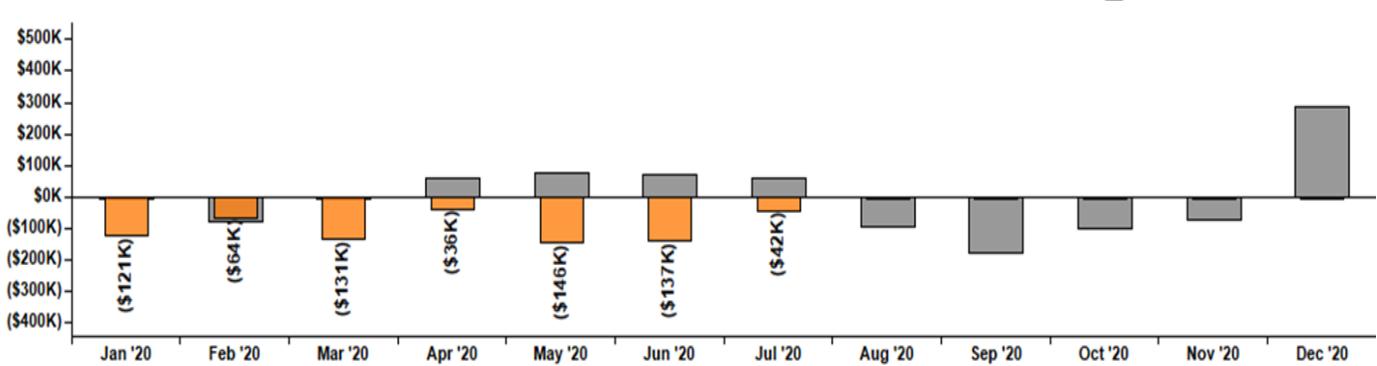
### Commentary

- Total Insurance Coverage continue to operate within 4% of budgeted expectations.
- Slight increase in Professional Fees due to audit invoices for Clifton Larson Allen, LLP totaling \$28k.
- Overall expenses have decreased over the last few months due to cancelled and postponed events as a result of the current pandemic.

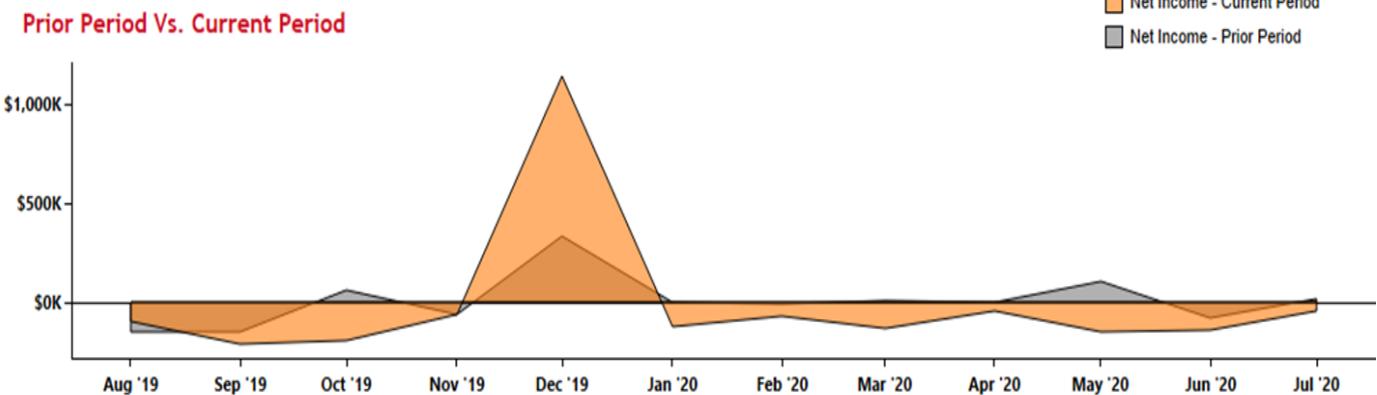
## Financial Trend : Net Income

TOTAL YTD	YTD BUDGET VARIANCE	GROWTH
<b>(\$676,467)</b>	<b>(\$869,705)</b>	<b>-1136%</b>

### 2020 BUDGET VS. ACTUALS



### Prior Period Vs. Current Period



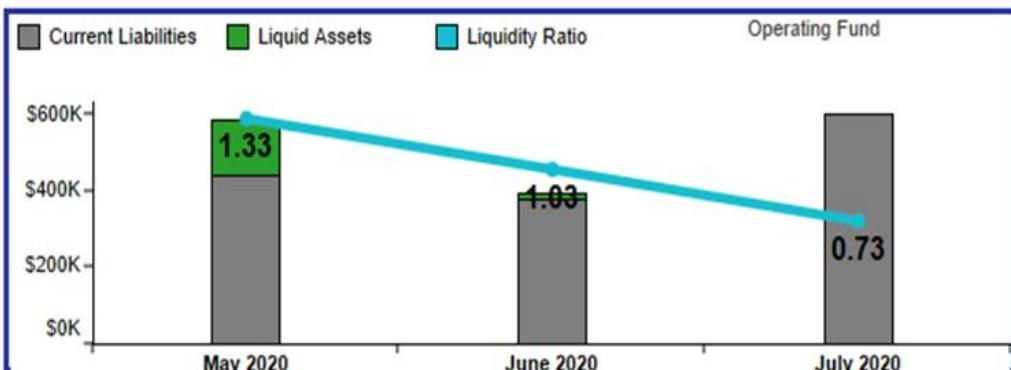
### Commentary

- Drop in overall revenue and expenses is related to the COVID-19 pandemic. This is expected in the current economic climate.

## Financial Ratios : Short Term Liquidity

### LIQUIDITY RATIO

Liquid assets per \$1 of near term liabilities



Commentary:

- All funds liquidity is 2.86 and is in line with normal business cycle trends.

### MONTHS OF CASH

A measure of how long the organization could continue to operate without additional funds

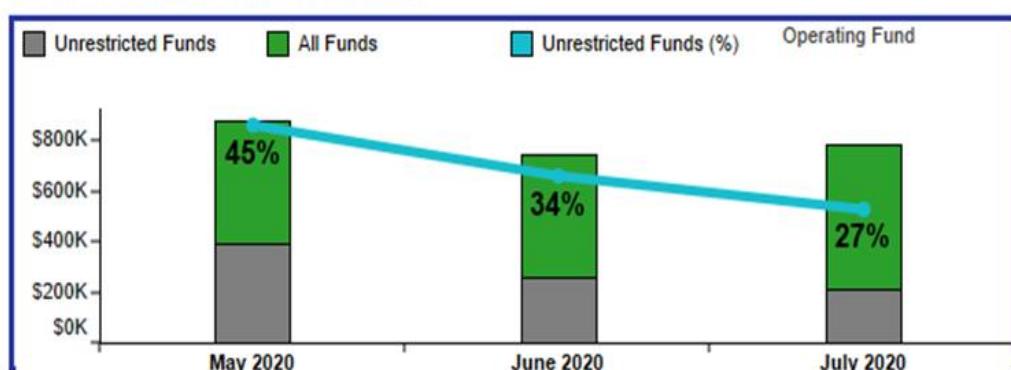


Commentary:

- Months of cash on hand has smoothed out in June, but still on a downward trend.

### UNRESTRICTED FUNDS (%)

A measure of the council's financial flexibility



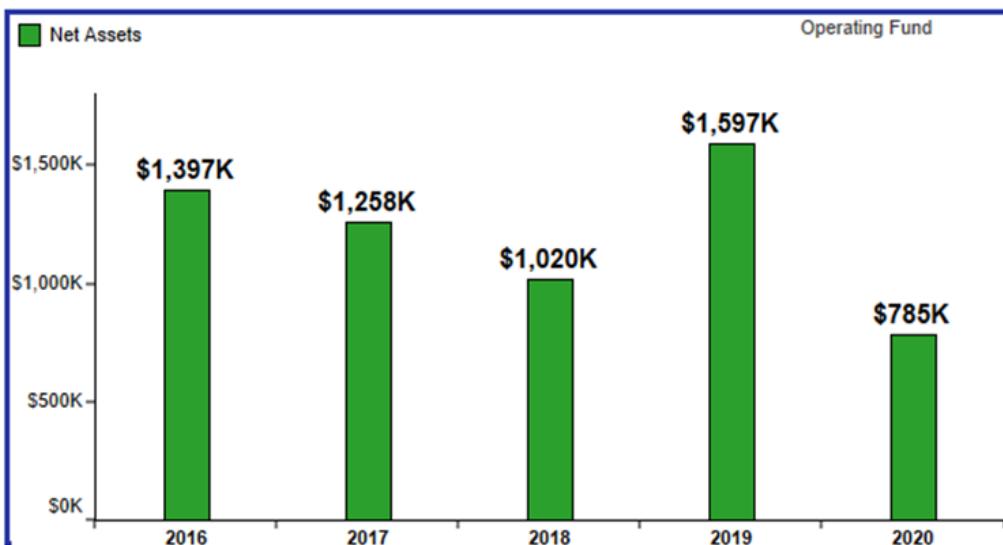
Commentary:

- Unrestricted operating funds have decreased in the current period due to the current year deficit.
- Unrestricted funds make up 82% across all funds.

## Financial Ratios : Long Term Financial Position

### CHANGE IN NET ASSETS

A measure of a nonprofit's profitability or sustainability

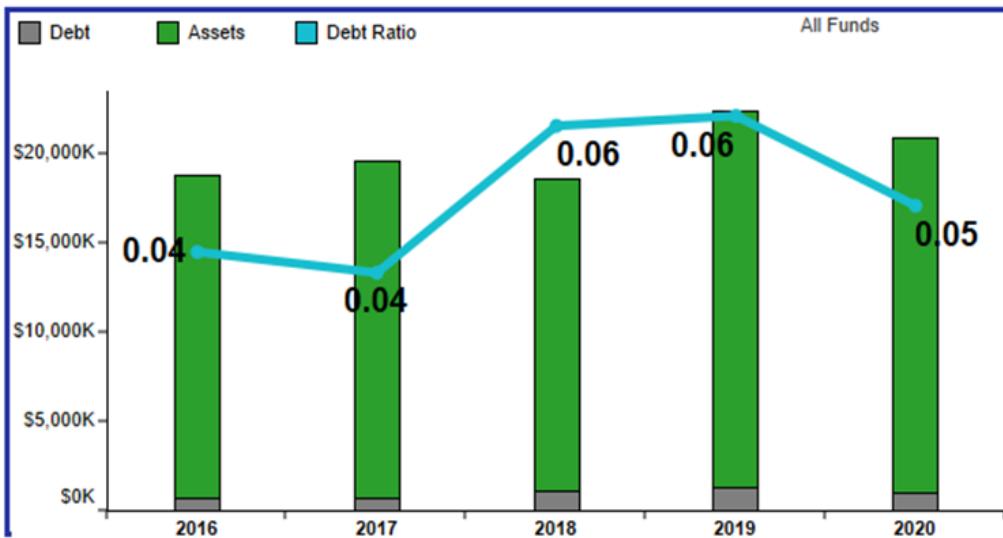


Commentary:

- All funds total net assets equal \$19.84 million, compared to \$19.34 million in the prior year.

### DEBT RATIO

A measure of a nonprofit's solvency (lower is better)



Commentary:

- All funds debt ratio is 0.05 and has remained between 0.04 and 0.07 for the last 4 years.

All funds debt ratio without PPP Loan: 0.36.

### CORRECTION PER SCOTT SULLIVAN –

This should have read 0.036 instead of 0.05 due to without PPP Loan.

Scott Sullivan asked for motion to approve the Treasurer's report. Motion made by Bill Guglielmi; seconded by George Romagnoli and passed unanimously.

### **Bill Guglielmi – Membership**

- Fall Recruitment Video shown – video produced by GTBAC staff responding to All Hands Virtual National BSA Meeting. GTBAC was asked to produce a Recruitment Game Plan to share with other councils. Video included Dwayne Jones, Director of Field Service; Brandon Kathman, District Executive Withlacoochee; Kelsi Meliah, District Executive Ft. Brooke; Sharrod McCree, Field Director Kyle Molldene, District Director Timucua; Katie Sheffield, Director of Marketing/Special Events; Jeremy Twachtman, District Director Ft. Brooke. The video was very well received and has been shared repeatedly. This model comprised of ideas from North Florida Council and Kansas City Council.
- The Greater Tampa Bay Area Council remains focused on growth in membership; we recognize that the process is more important than the result this fall.
- Staff held its Join Scouting Night Internal Orientation July 17<sup>th</sup>; morale of staff remains high; they operate with the belief that they can achieve success despite all the surrounding factors. The goal now is to work with units to assess their ability to recruit in this environment and whether they prefer to enact an approach that focuses on Drive Thru/Parking Lot Sign Ups to comply with social distance, virtual meeting rooms on electronic platforms, such as Zoom, Skype, MS Teams etc. or do they have the ability to conduct in-person sign-up nights safely and effectively.
- The Vroom, Zoom & Room Plan for Recruitment
  - o Vroom – Utilizing the drive-thru “social distancing” methods – with 5 stations strategically placed throughout a parking lot with adequate manpower for each
    - Station #1 – Introduction to Scouting
    - Station #2 – General Information
    - Station #3 – About the Pack (Calendar, Meet the Cub Master etc.)
    - Station #4 – Dens & Advancement
    - Station #5 – The Cost of Scouting
- If anyone needs details of the Vroom, Zoom and Room Recruitment Plan, please contact Angelique Saffore at the office for more information.
- In late July, the membership team conducted 3 virtual training sessions for 132 units around the Council and now Districts are in the process of holding make-up training for those units that didn't have representatives in those training.
- We just completed the internal volunteer video put together by Eric Cupps and Ivana Sheppard. The link will be emailed to Executive Committee members and staff.
- For the most part, our relationship with the area school districts are favorable and receptive responses to continuing our partnerships. Citrus County is the only school district that has currently stated that they are not willing to allow ANY outside entities to interact or promote this year. If any board member has a connection in in-road to the Superintendent, Sandra Himmel, and can help us in negotiating this position, please let us know. Kurt Browning, Pasco County School Superintendent, is willing to step in and start the conversation for us with Citrus County.

Mark Rose thanked Bill Guglielmi and congratulated the staff for an excellent and well-presented video; it's flattering that National BSA asked us for input on recruitment efforts.

### **Campbell McLean -Legal**

- Tampa Roofing litigation – brand new roof now on Wood Hall; it's a solid roof, water-proof. There are few punch-list items need to be done as presented by our independent consultant; we're in the process of getting those done with Tampa Roofing. Tampa Roofing is deferring us to the manufacturer; hopefully we will be done in the next couple of weeks. We now have the roof that will withstand storms and hurricane force, which should have happened and could have avoided litigation in the first place.

- BSA Bankruptcy – ongoing and complicated case. We at the local council level, along with other councils across the nation, attend the local council monthly briefing for updated information where we can listen in. We've partnered with other councils in Florida and obtained outside council legal counsel to closely monitor the pleading process and review documentation we receive to better understanding and keeping close watch.
- Abuse Case – Letter from the Tort attorneys- The victims of abuse are represented by the Tort claimant's committee. They have sought out certain councils that have assets. We received a letter from their attorney on August 12<sup>th</sup> which alleged that we have approximately 63 claims where the Greater Tampa Bay Area Council is implicated. They provide no evidence of what these claims are, no supported documents, names, when these alleged incidents occurred. Their intention is to get councils to pay greater attention to the situation. They try to get independent deals away from the rest, letting the councils that they're coming. We've prepared our response, modeled after what BSA Local Council Committee has recommended to local councils, which is continuing mediation with BSA as we take these charges very seriously, we will look into them, review with our insurance company and get back to them; this is the unified response from most councils across the nation, we will submit this response to the Tort claimant's committee in the next few days. There are 3 mediation panels that we've been working with; they will be working on that through the fall; Because November 16<sup>th</sup> will be the bar date, the volume of social media ads, TV ads, infomercial are increasing enticing alleged victims to report any abuse they may have suffered, targeting those in certain age group and gender. Those claims will be bundled together if they reported before this bar date.

Jim commented that the letter stated 63 claims; we are aware of 6 claims; out of those 6, 4 are very vague without any specific dates, names, details. We will monitor the situations when they develop.

Campbell continued with his report - As for the cost of monitoring, providing recommendations from outside counsel, preparing memorandums and advices of our options to protect our assets, the fee from the firm thus far for their services is about \$53,000; from here on out, it will more or less based in monitoring basis unless something major happened; we will continue to use their services.

Jim also commented that David Hendrix and Campbell McLean of Gray Robinson have been providing legal guidance and providing oversight to us at no cost. The expenses from this firm to monitor this case have been charged to Fund 2 due to the revenues from mitigation and conservation credits being sold. A lot of those expenses in the first couple of months, since we engaged them in March, have been front loaded as they have had to read and review the claims documentations regarding the BSA case, so they were much more expensive then; now it's been averaging \$2,000 to \$5,000; hopefully it will be just a few more months. If there is any concern about this expense, we will bring it up and have a discussion with the Executive Committee. Of these 63 claims, if not more, Council has to be notified of details, National will have to vet them for any legitimacy. Out of the 6 cases, 4 are probably not valid since no information was provided, date, time, location, name or even unit number; we can't even verify that they were in Scouting. To be included in the victim's trust funds, there has to be validity established; so far, none of these claims is within the statute of limitation.

Campbell commented that by having legal counsel to monitor the situation as it develops is very helpful; especially when the Local Committee calls involved just listening, no Q&A session, no legal advice. So far, we receive good advice with strategies for us. We are protected against any independent litigation resulting from this case as we're under the coverage of National agreement. We are not aware of any valid claim against us at this time, but we're keeping track of that very closely.

Discussions ensued amongst the Executive Committee members. Recommendation and motion asked by Scott Sullivan regarding the By-Laws and authorization to utilize funds to pay for expenses.

Benson Porter asked for motion from the Executive Committee to authorize Council the use Fund 2 cash to pay for legal expenses for the oversight regarding bankruptcy case to protect our assets; seconded by Tom Hochhausler and passed unanimously.

Mark Rose commented that originally that National has claimed councils that the bankruptcy will not affect councils, protecting High Adventure Base and utilize their own insurance coverage for the claims; however, in May at the virtual meeting, National informed councils that it expects significant contributions from local councils to get over the bankruptcy case to preserve Scouting across the nation.

### **Nick Digirolamo – Finance**

- Hough Family Foundation – We were gifted \$6.2M gift from Mr. Hough, a long-time Scouter, through his will with allocation of distributions. This year, we made a proposal of asking for \$300,000 to help with operations. The Foundation has decided to allocate this year to Council \$250,000 for operation and \$50,000 for capital investment. Out of the \$250,000, \$100,000 will be allocated for District Operations with a 3-year commitment; \$100,000 for Scout Reach program, and \$50,000 for Camp Operations. They also offer a one-time gift of 1% (\$62,000) to offset the costs of operation during the pandemic.
- The South Tampa event held August 6<sup>th</sup> hosted by Georg Mitchell was a great success;. Our goal was \$15,000; we were able to raise \$19,000 at the event. Special thanks to George Mitchell, the event staff advisors Jeremy Twachtman, Kelsi Meliah and the rest of the staff.
- There have been some changes made by Jim Rees to expand the fundraising scope; one of which is to have staff write at least 3 grants each to help Council during this challenging time.
- DCD Dinner – was originally scheduled for May, but rescheduled for October 21, 2020, with Derrick Brooke as the main honoree for the event; however, Peter Collins recently talked to Derrick who is uncomfortable to attend the event in person due to pandemic. There is an interest of turning this event into a virtual event, title “Caring 19” to help raise funds without the expenses of food and hotel rental this year; Derrick Brooke will then remain the main honoree for the 2021 event.

Jim Rees' comments - For the October 2020 “Caring 19” event, we can honor sheriff's department in each of the counties we service as they're very strong supporter of the Boy Scouts of America; that will give us 9 sheriff's offices; the other 10 honorees can be front-line individuals or organizations that “live by the value of Boy Scouts of America, and support others in the community”. We would ask everyone to raise \$20,000 for each of the honorees in order for us to reach \$380,000 this year at this virtual event, where we will have short pre-recorded video of each honoree to show. Mary Evertz gave us the go ahead; we can publicize the event on Zoom and several social media platforms to show the honorees' friends and families. We can also have Derrick Brooke open the event via Zoom before showing these videos of the honorees, and use these clips at the in-person event in 2021. Peter Collins, Nick Digirolamo, along with Jim Rees, Benson Porter, Mark Rose will have an in-depth discussion on August 21<sup>st</sup> to review details.

Benson Porter mentioned that he has connections with the Pinellas County Sheriff's Department. Peter Collins is friend with Chad Chronister of the Hillsborough County Sheriff's Department. This will be a non-political event, not supporting the Sheriffs during the election year, but to recognize those well-deserved men and women, that it will be well-done, supporting and honoring those who serve on the front line and make a difference in the communities they serve.

### **Peter Collins – Properties**

At a recent visit to Camp Soule to meet with the Hough family, he was disappointed at the appearance of camp condition. Although in the past years, the legacy councils have had to make do with what we had, from donated paint to inexpensive repairs done by rangers; now is a different time; we have to consider capital investment in camping facilities, deliver the best programs possible to our youth that attend our camps. We need to establish a committee, with professional Real Estate developer, architect, legal counsel, Cushman & Wakefield and those who can offer advice and guidance to us in developing and maintaining our camping facilities properly for the next several decades with capital investment dollars; it is possible for us now that we have mitigation and credit revenues. If we're unable to deliver the programs with proper usage of properties, we should reconsider and

re-evaluate whether to keep or dispose. Peter offered to search and pay for initial meetings with architect firm and start the development of a plan for the best use of our facilities. He suggested Bill Guglielmi, Bill Daggett, Mark Rose, with Jim Rees suggesting Benson Porter and Chris Altenbernd, along with George Romagnoli and Tom Hochhausler willing to serve on this committee.

**Mark Rose – President’s Comments**

He thanked everyone for attending. The next Executive Board meeting (full Board) is scheduled for Thursday, September 17<sup>th</sup> at 5:00 p.m., initially at Yankees Stadium, but location will change due to pandemic; it will be announced at a later time. He thanked Jim and the staff for their hard work and a wonderful recruitment video. The Eagle Banquet recently held was a success. We have a bright and excellent future ahead of us.

**Jim Rees – Scout Executive’s Comments**

He thanked Dwayne Jones and the staff for working through this challenging time. He asked Executive Committee members, if they know any staff personally, to reach out and thank them for their dedication. He also thanked George Mitchell for hosting the South Tampa event, another successful event.

On Jim’s wish list is “Grow Membership”; his main concern is to “Balance Budget”; it would take everyone’s help to make the “Caring 19” virtual event a successful one this year, despite the challenging time we’re facing, our future is bright and everything is possible.

Mark Rose thanked everyone for attending the meeting.

Meeting adjourned at 5:38 p.m.

Respectfully submitted,

---

Mark Rose  
Council President

Date

---

James M. Rees  
Scout Executive/CEO

Date

/ans